

**WIN – Wood Industries
Network
May 9, 2011 10:00 – 12:00
Mt. Taylor Pellet Fuels, Milan
NM**



Meeting Goals:

- To think critically about how WIN and USDA Rural Development can work together to support forest-based businesses in the Zuni Mountain area.
- Determine what do the forest-based businesses need to increase their capacity in the region?
- How can funds be leveraged to stabilize and grow forest businesses?

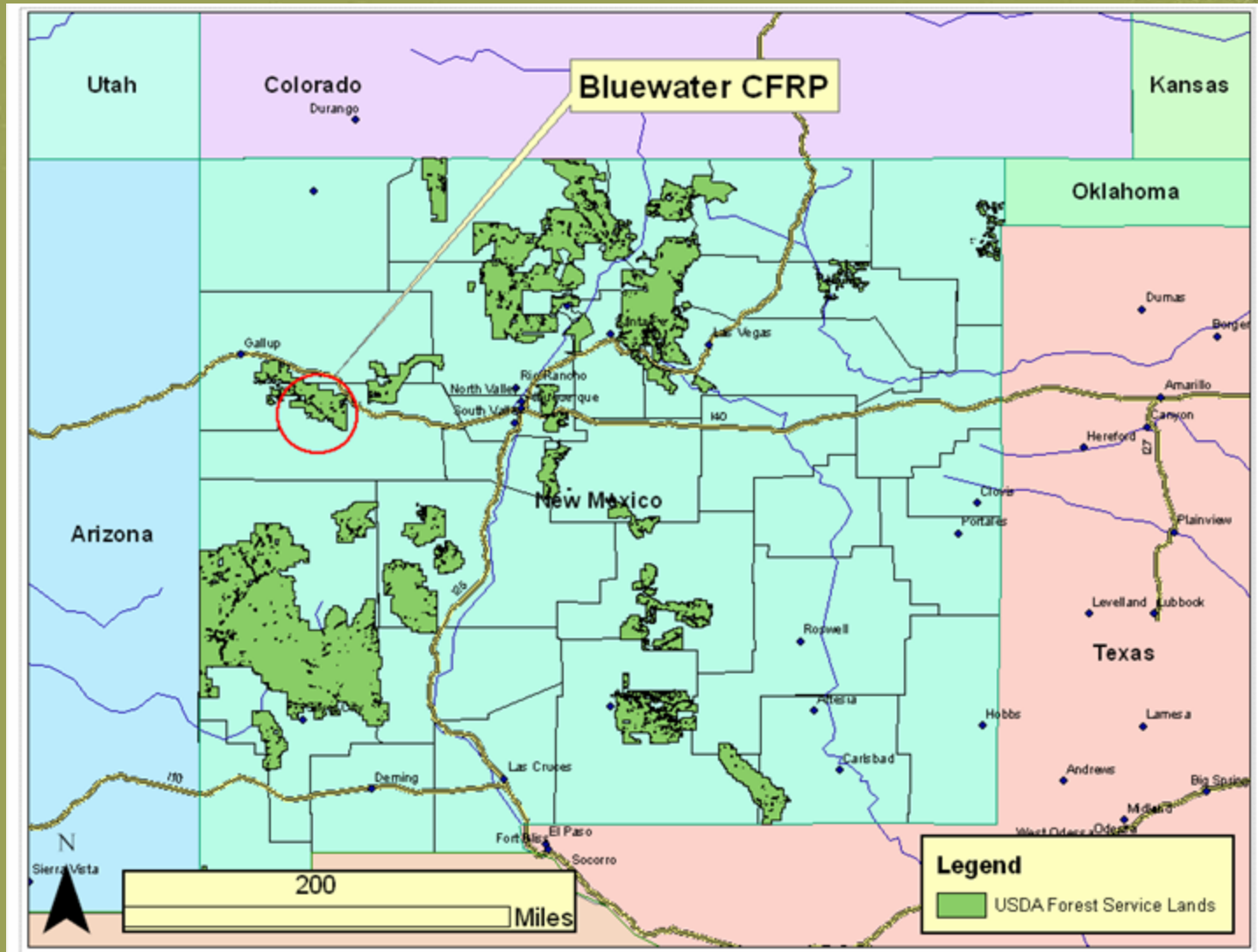
Agenda

- **Introductions (15 minutes)**
 - Name, affiliation, role
- **Overview of WIN (15 minutes)**
 - Formation, current status, existing and proposed work
 - Ian Fox
- **Overview of USDA Rural Development programs (30 minutes)**
 - Which ones apply to forest businesses?
 - Questions?
- **Forest-based business needs to stabilize and increase capacity for restoration and wood utilization. (20 minutes)**
 - What are your current barriers and limits? Which ones are in our control to ameliorate?
 - What are your stabilization and growth goals? What can help achieve these goals?
- **How do USDA Rural Development forest producer programs fit with the needs of WIN members? (30 minutes)**
- **Next Steps (10 minutes)**
- **Lunch**

Introductions



Overview of WIN



Multiparty Assessment of the Bluewater Restoration Project:
A Collaborative Forest Restoration Program Grant

by Eytan Krasilovsky, Michael DeBonis, Orlando Romero, and Naomi Engelman



Funded by the Bluewater Wildland Urban Interface, Piñon Juniper and Meadows Restoration Project Grant from Region 3 of the US Forest Service (#01-05)



March 2009

Overview of WIN



Overview of WIN

Original Grant Objectives:

- Provide wood products from restoration to Zuni and Acoma Pueblos for traditional use.
- Develop a restoration workforce from the Grants area and the Seboyeta Land Grant.
- Work with ARGK, a marketing firm, to develop business prospectus to support a log yard and a wood business cluster.
- Get input from local government into a wood supply assessment and business prospectus.
- Make fuelwood available for free collection by local tribes.
- Development of a wood utilization economic development strategy for Grants that will provide markets for the wood removed in Bluewater Ecosystem Management Area treatments.



Overview of WIN

Instead.... Developed WIN and...

Table 3. Restoration treatments.

Vegetation Type	Proposal Target Acres	Phase I	Phase II	Phase III	Totals
Meadow	150	50	175	236	461
PJ Savannah	800	656	614	209	1479
Ponderosa	0	0	0	0	0
Totals	950	706	789	445	1940

Table 4. WIN meetings.

	2005	2006	2007	2008	Total
Number of WIN meetings	3	9	9	9	30

Overview of WIN

WIN surveyed in 2007 and 2009. Results indicate the following:

- **100% responded that WIN benefits their organization**
- **100% responded that their organization is more informed about forest related issues as a result of WIN**
- **100% responded that their organization is better networked among forest related interests as a result of WIN**

The two surveys indicate that there has been little change in WIN members' perspective of WIN and positive feedback continues. The significant change in response from 2007 to 2009 is the comment that requests governmental entities to be more acutely aware of the volatile nature of forest restoration businesses, the slim profit margin they operate under, and their need to profit rather than operate at zero profit or at a loss.

Current Status

**Forest Restoration and
Wood Utilization in
the Zuni Mountains:
CFRP, ARRA, IDIQ,
Stewardship
Contract, NWTF
Stewardship
Agreement, CFLRP...**

See Handouts



Cibola National Forest

- Ian Fox, Timber Program Officer



USDA Rural Development



Needs and Limits

- Forest-based business needs to stabilize and increase capacity for restoration and wood utilization. (20 minutes)
 - What are your current barriers and limits? Which ones are in our control to ameliorate?
 - What are your stabilization and growth goals? What can help achieve these goals?

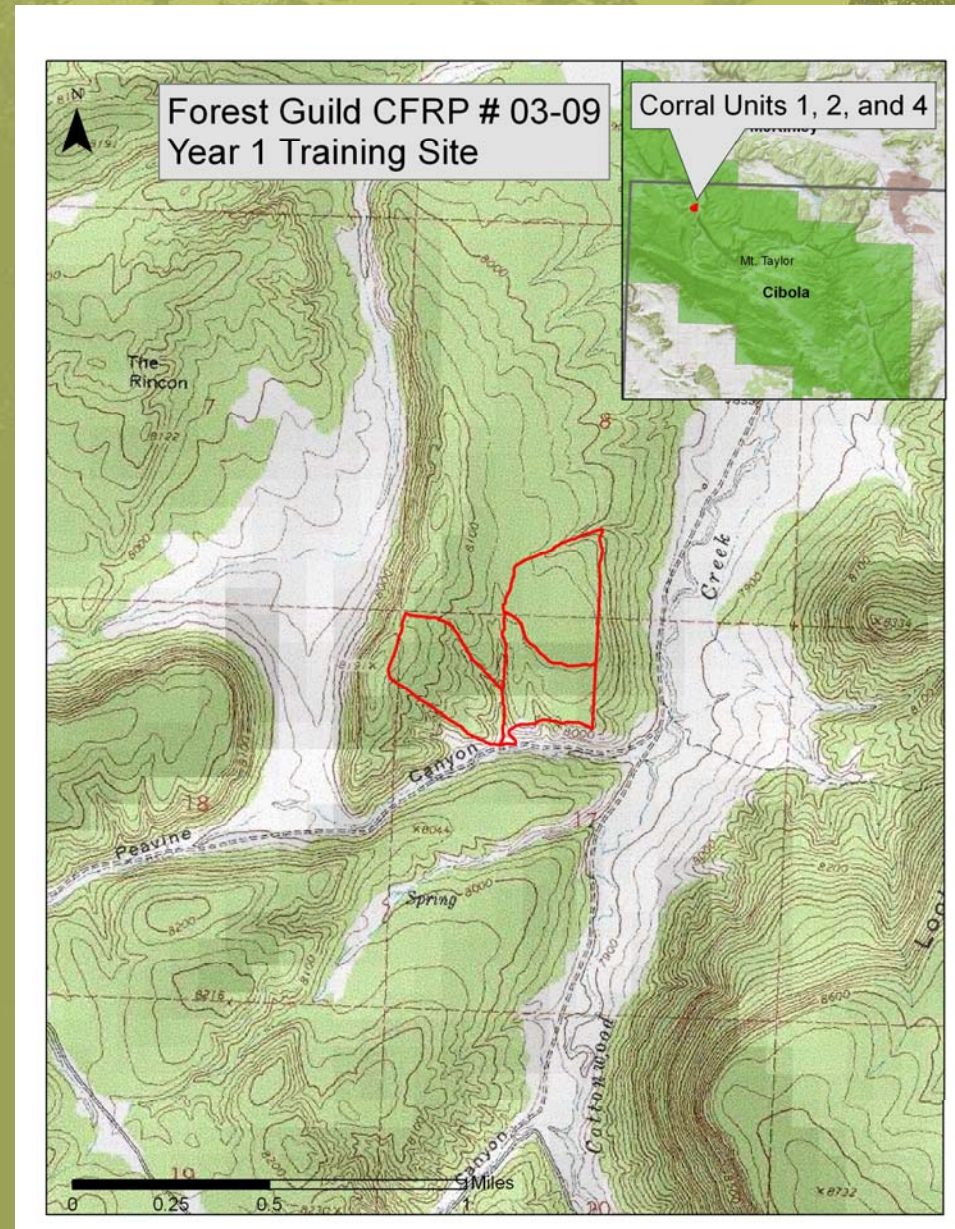


Matching Needs and Limits with Programs

How do USDA Rural Development forest producer programs fit with the needs of WIN members?

Are there other programs or opportunities outside USDA RD?

(30 minutes)



Next Steps

- Moving forward
 - Leveraging
 - New programs
 - Partnerships

